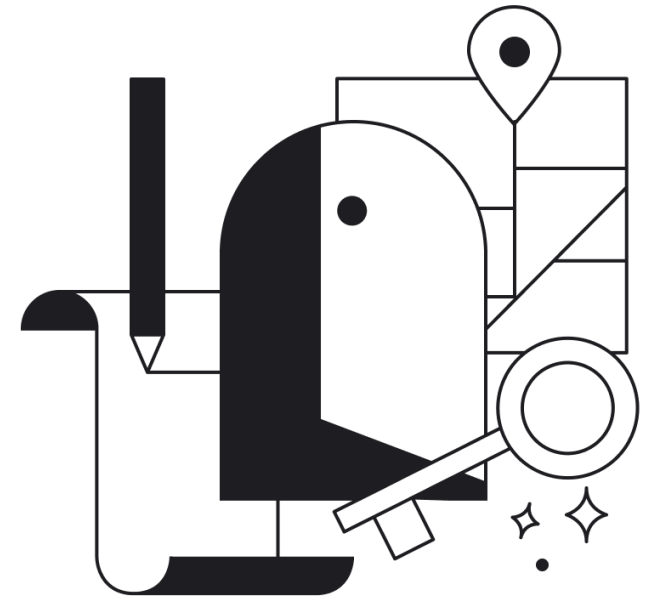




Lead Integration Guide

Last Updated: December 14, 2023

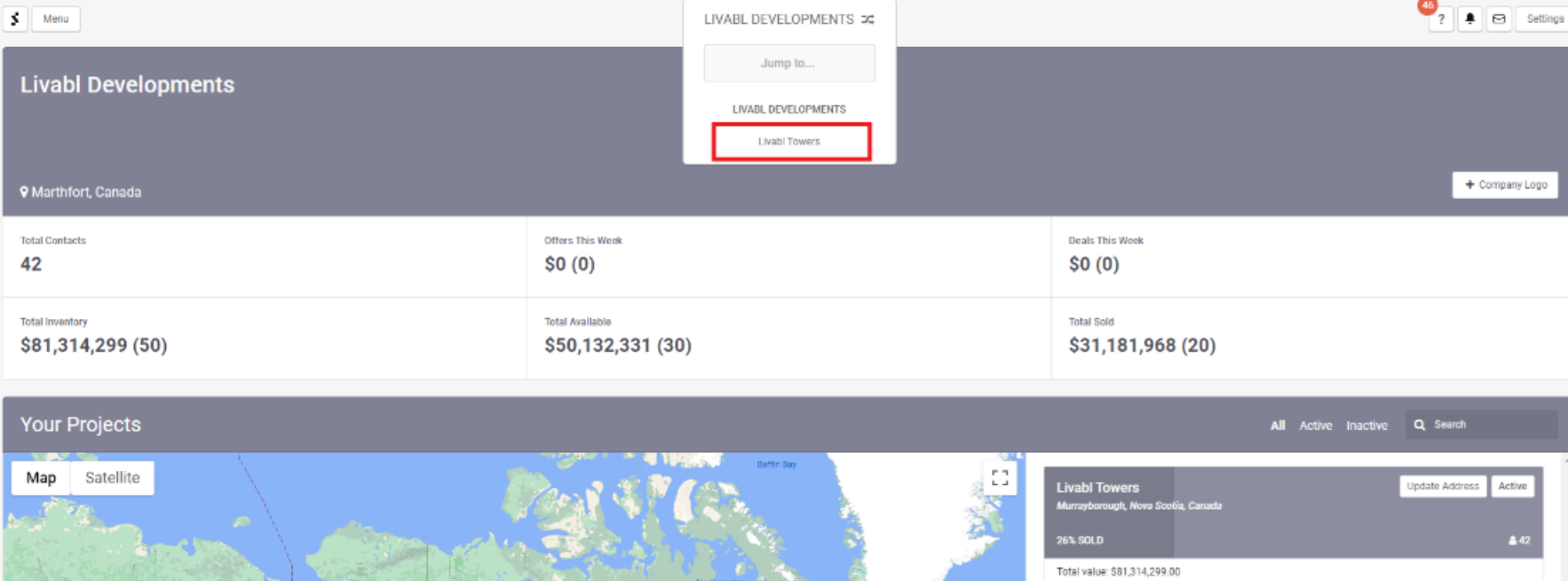


Livabl & Spark RE

- [Livabl](#) has created an integration with [Spark RE](#) to allow users to link their Livabl community leads with their Spark RE project account
- Users can log into their Spark RE account, generate an API key/access token from one of their projects and then link this within their Livabl Builder Dashboard account to a specific community
- Once a connection is made between their Livabl and Spark accounts, any leads received on the Livabl community will be added as a new 'Contact' in their Spark RE project account
- Should you have any questions or feedback, please feel free to reach out to us at success@livabl.com

Setup Guide - Spark

- Log into your Spark RE account, which will bring you to your dashboard
- Click the Company dropdown and access the project you would like to link with your Livabl community for lead integration. In this example, we are looking to pull leads for 'Livabl Towers'



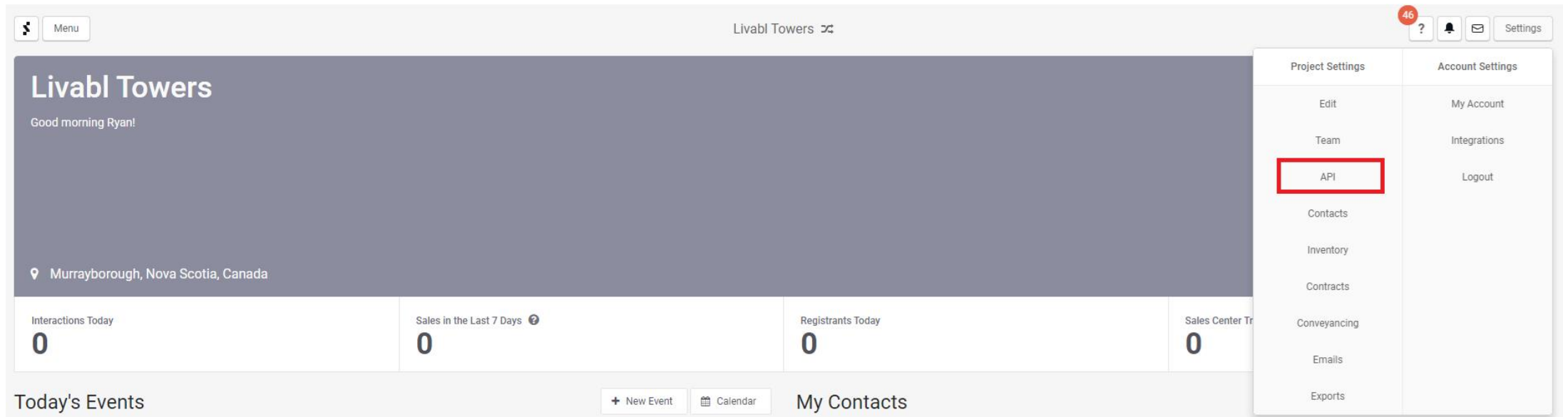
The screenshot displays the Spark RE dashboard interface. At the top, there is a navigation bar with a 'Menu' button, the company name 'LIVABL DEVELOPMENTS', and utility icons for help, notifications, and settings. Below the navigation bar, the main header area shows 'Livabl Developments' and the location 'Marthfort, Canada'. A dropdown menu is open, showing a 'Jump to...' field and a list of projects, with 'Livabl Towers' highlighted by a red box. Below the header, a summary table provides key metrics:

Total Contacts 42	Offers This Week \$0 (0)	Deals This Week \$0 (0)
Total Inventory \$81,314,299 (50)	Total Available \$50,132,331 (30)	Total Sold \$31,181,968 (20)

Below the summary table, the 'Your Projects' section is visible, featuring a map and a project card for 'Livabl Towers' in Murrayborough, Nova Scotia, Canada. The card indicates that 26% of the inventory is sold and has a total value of \$81,314,299.00.

Setup Guide - Spark

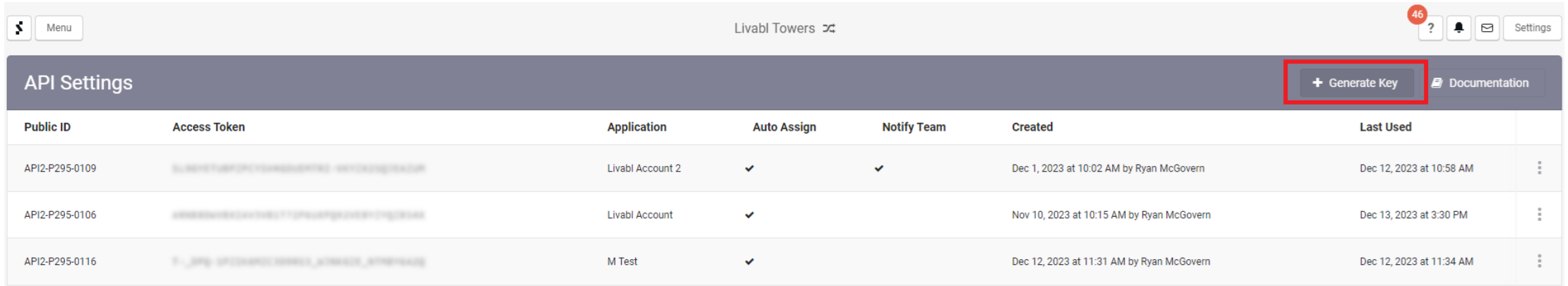
- Once you are on your Spark project account, click 'Settings' in the upper right corner of the page and then 'API'



The screenshot displays the Livabl Towers dashboard interface. At the top right, there is a 'Settings' button. A dropdown menu is open, showing two columns: 'Project Settings' and 'Account Settings'. The 'API' option under 'Project Settings' is highlighted with a red box. The dashboard also features a 'Menu' button, a location indicator for Murrayborough, Nova Scotia, Canada, and several data cards for 'Interactions Today', 'Sales in the Last 7 Days', 'Registrants Today', and 'Sales Center Tr'. At the bottom, there are buttons for '+ New Event', 'Calendar', and 'My Contacts'.

Setup Guide - Spark

- Now you will be on the API Settings page. In the upper right corner of the table, click 'Generate Key'



The screenshot shows the 'API Settings' page in the Livabl Towers interface. The page header includes a 'Menu' button, the text 'Livabl Towers', and a notification badge with the number '46'. In the top right corner, there are icons for help, notifications, email, and settings. The main content area features a table with the following columns: Public ID, Access Token, Application, Auto Assign, Notify Team, Created, and Last Used. A red box highlights the '+ Generate Key' button located in the top right corner of the table area. Below the table, there is a 'Documentation' link.

Public ID	Access Token	Application	Auto Assign	Notify Team	Created	Last Used
API2-P295-0109	[REDACTED]	Livabl Account 2	✓	✓	Dec 1, 2023 at 10:02 AM by Ryan McGovern	Dec 12, 2023 at 10:58 AM
API2-P295-0106	[REDACTED]	Livabl Account	✓		Nov 10, 2023 at 10:15 AM by Ryan McGovern	Dec 13, 2023 at 3:30 PM
API2-P295-0116	[REDACTED]	M Test	✓		Dec 12, 2023 at 11:31 AM by Ryan McGovern	Dec 12, 2023 at 11:34 AM

Setup Guide - Spark

- Once you have accessed the new API key drawer, name your application (we recommend "Livabl - (PROJECT NAME)")
- Under the Permitted Resources, select:
 - Company – Read*
 - NOTE: This will not give Livabl access to your whole Spark account, and is only used for token validation
 - Contacts – Read & Write
- You can also set up an auto assignment rule for new Livabl leads to be sent to members of your team
- When completed, click 'Generate Key'

The screenshot shows the Spark API configuration interface. On the left, the 'API Settings' panel displays a table of existing API keys:

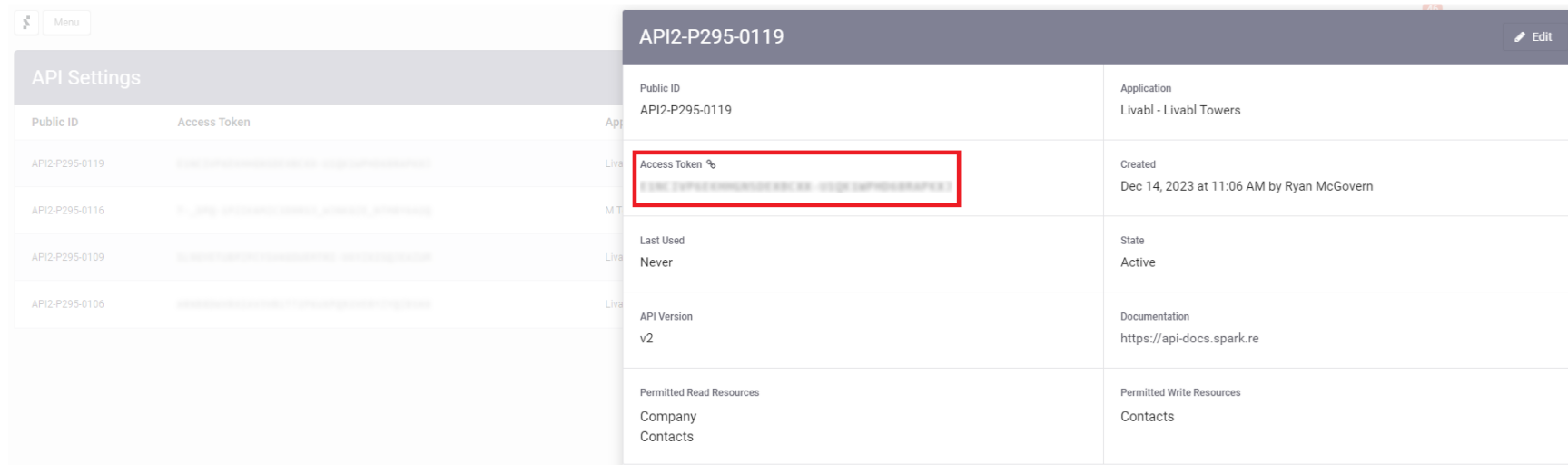
Public ID	Access Token
API2-P295-0109	[Redacted]
API2-P295-0106	[Redacted]
API2-P295-0116	[Redacted]

On the right, the 'New API Key' panel is active. It includes a warning: 'API keys must be kept secret. If you share this key with anyone, they will be able to access your data. If you think this key has been compromised, you can deactivate it at any time.' Below this, the 'Application' is set to 'Livabl - Livabl Towers' and the 'API Version' is set to 'v2'. The 'Permitted Resources (v2 API)' section allows limiting API key usage to specific resources. The permissions are as follows:

Resource	Read	Write
Additional Fields	Off	Off
Brokerages	Off	Off
Company	On	Off
Contact Groups	Off	Off
Contact Ratings	Off	Off
Contacts	On	On
Contracts	Off	Off

Setup Guide - Spark

- When your Spark Access Token has been generated, it will appear in the API Settings table
- Click the API key and then copy the Access Token
- After this, you can proceed to set up the integration on your Livabl Builder Dashboard account



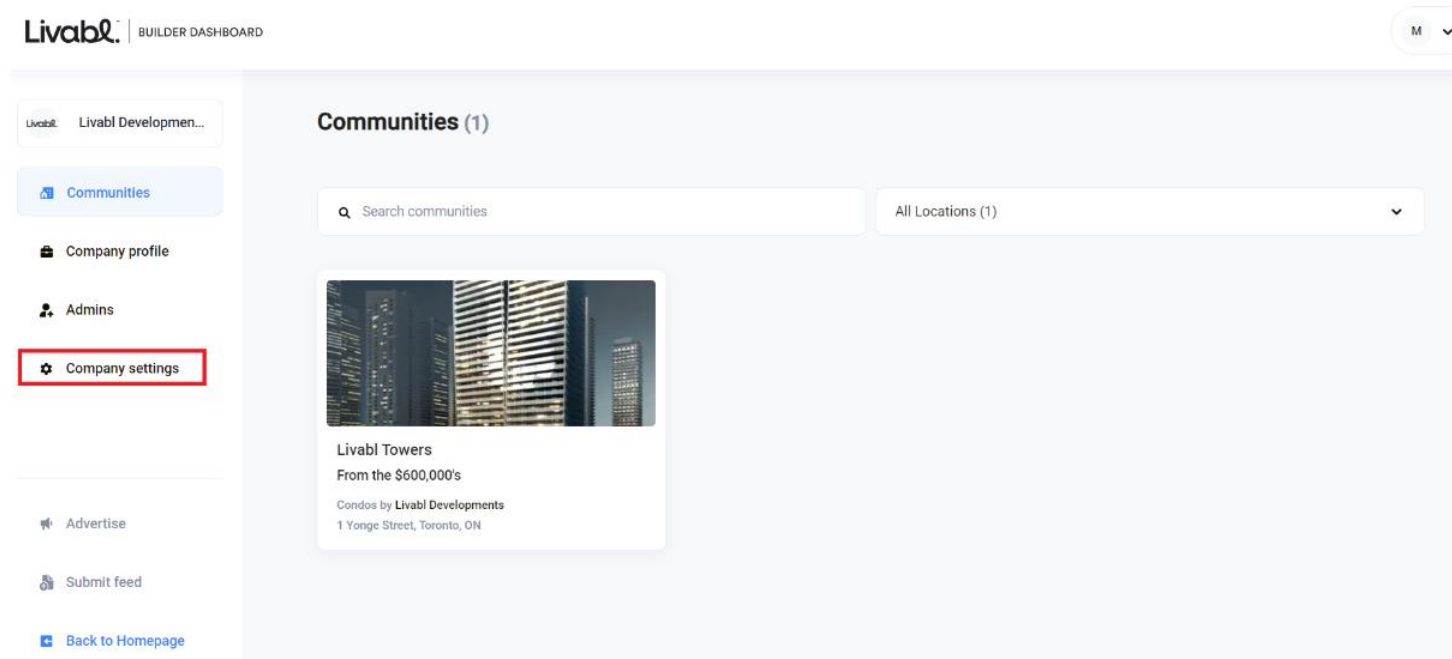
The screenshot displays the 'API Settings' interface. On the left, a table lists several API keys. On the right, a detailed view for the API key 'API2-P295-0119' is shown, with the 'Access Token' field highlighted by a red box.

Public ID	Access Token	Application
API2-P295-0119	[Access Token]	Livabl - Livabl Towers
API2-P295-0116	[Access Token]	
API2-P295-0109	[Access Token]	
API2-P295-0106	[Access Token]	

API2-P295-0119	
Public ID	API2-P295-0119
Application	Livabl - Livabl Towers
Access Token	[Access Token]
Created	Dec 14, 2023 at 11:06 AM by Ryan McGovern
Last Used	Never
State	Active
API Version	v2
Documentation	https://api-docs.spark.re
Permitted Read Resources	Permitted Write Resources
Company	Contacts
Contacts	

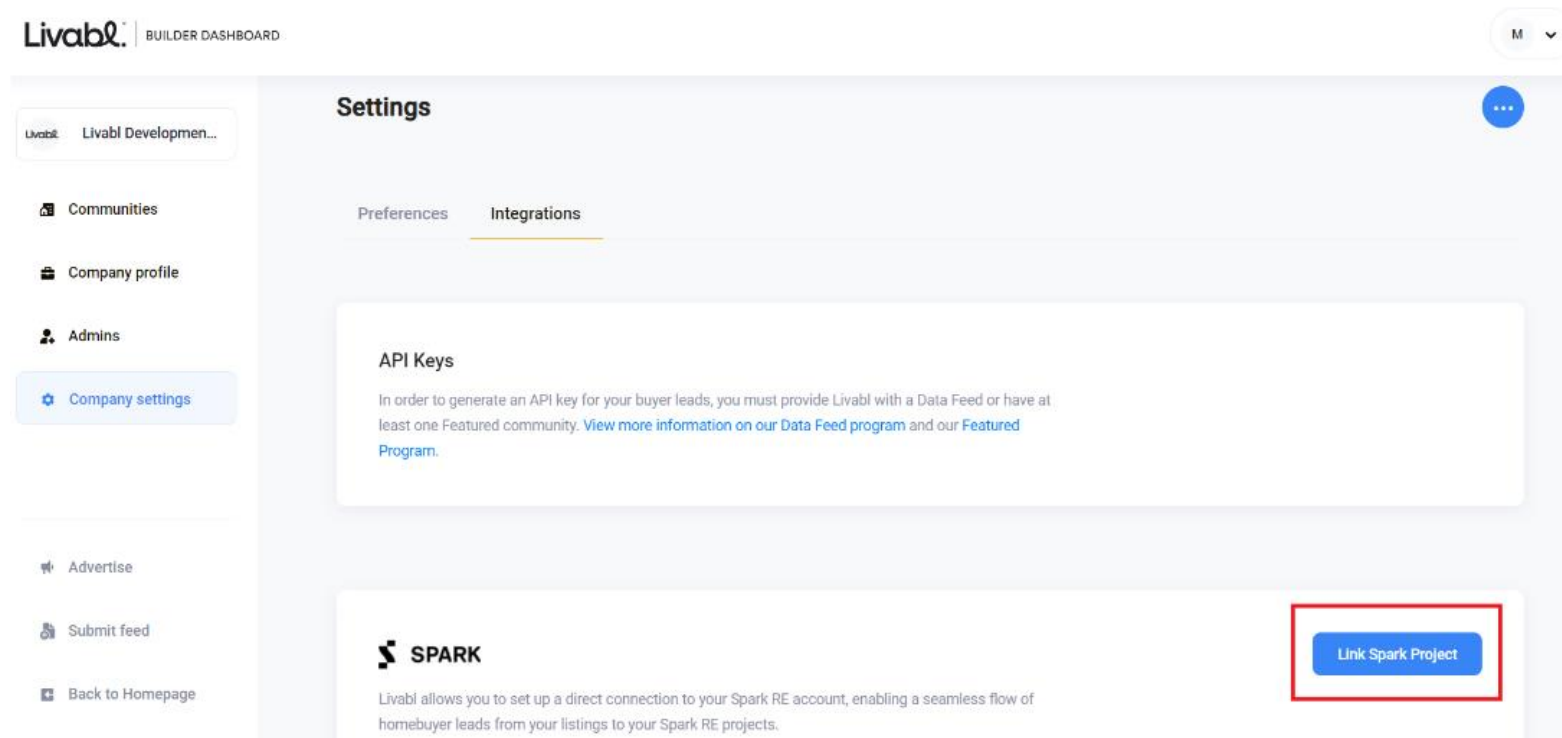
Setup Guide - Livabl

- On Livabl, log into your user account and click 'Builder Dashboard' in the header
- Once you are on your Builder Dashboard account, click ' Company settings'



Setup Guide - Livabl

- When on your Company Settings page, click the 'Integrations' tab at the top of the screen
- From here, you will see the Spark integration section. Click 'Link Spark Project'



Setup Guide - Livabl

- This will bring up the 'Link Spark RE Project' drawer. Name your integration (we recommend whatever community you are looking to integrate with – in this case 'Livabl Towers')
- After naming your integration, paste your Spark Access Token into the Spark RE API key field
- Under 'Community', type in the Livabl community you are looking to integrate with

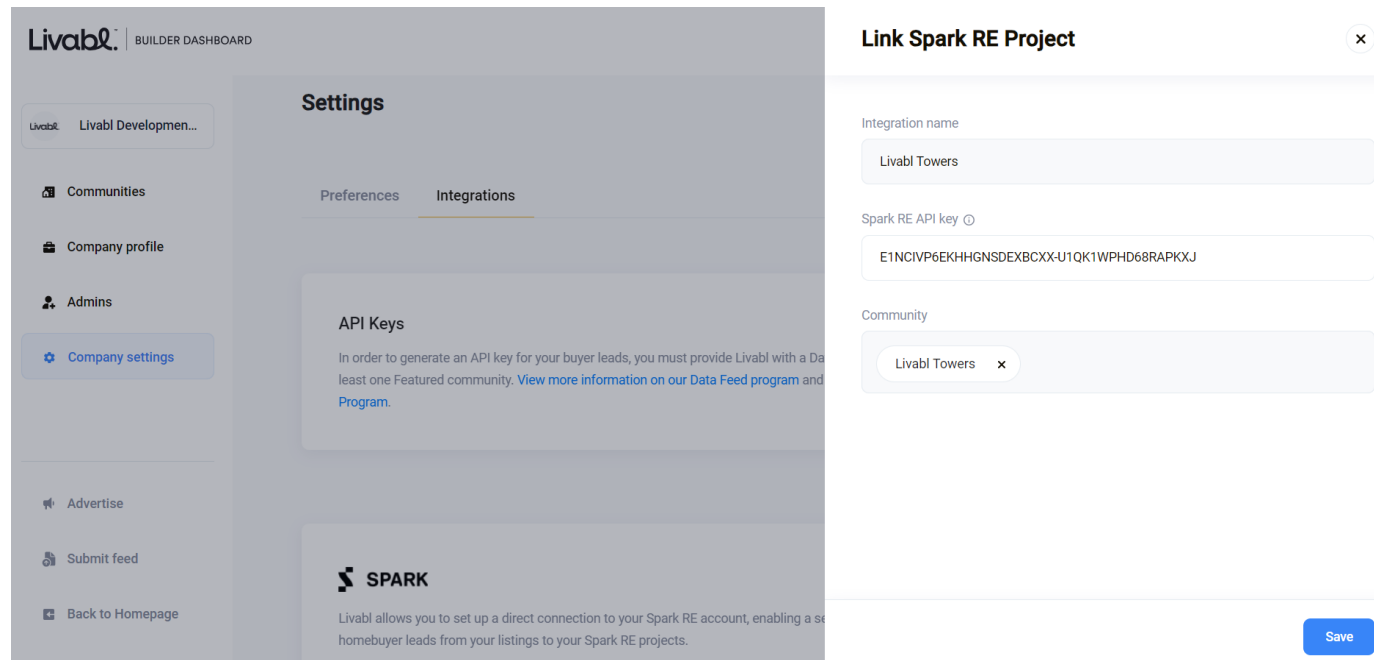
The screenshot displays the Livabl Builder Dashboard with a 'Link Spark RE Project' drawer open. The drawer has a close button (X) in the top right corner. It contains the following fields:

- Integration name:** A text input field containing 'Livabl Towers'.
- Spark RE API key:** A text input field containing 'E1NCIVP6EKHHGNSDEXBCXX-U1QK1WPHD68RAPKXJ'.
- Community:** A dropdown menu with a search bar containing 'Add Community...'. Below the search bar, the selected community is 'Livabl Towers' with a location tag 'Toronto, Ontario'.

A 'Save' button is located at the bottom right of the drawer. In the background, the dashboard shows the 'Settings' section with 'Integrations' selected, and a 'SPARK' section with a brief description of the integration.

Setup Guide - Livabl

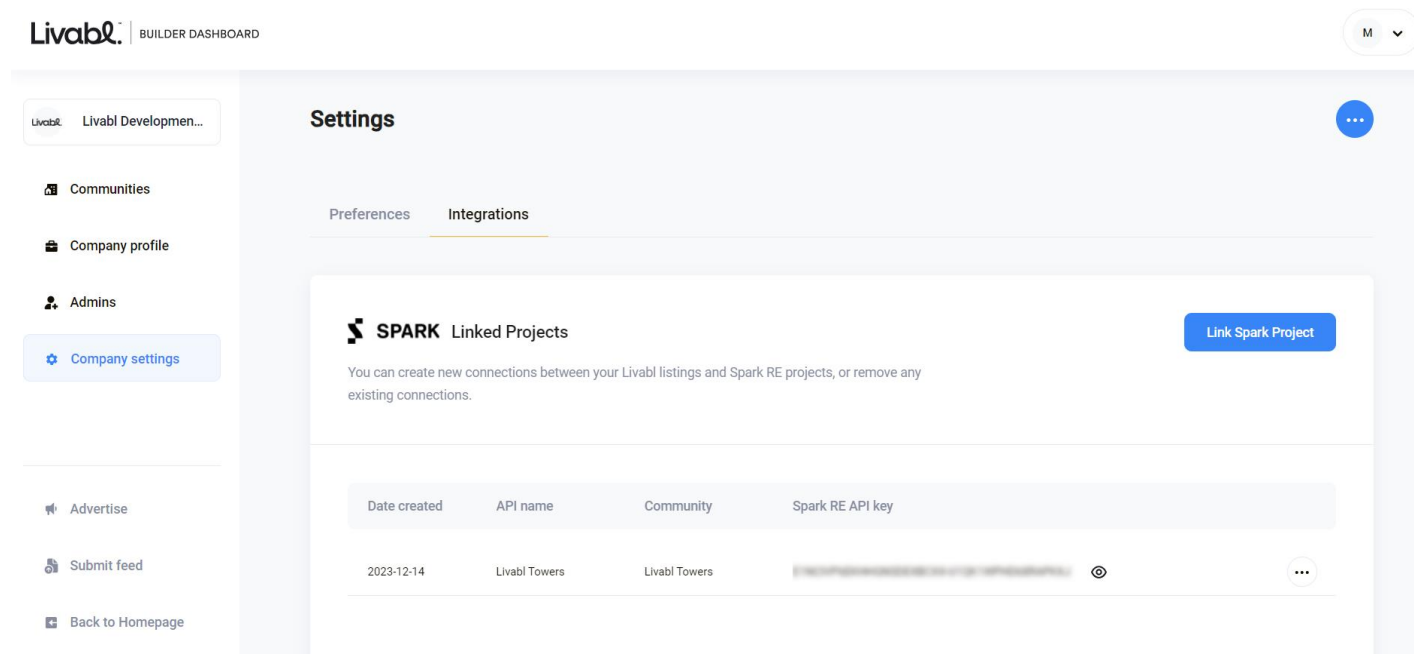
- Once you have named your integration, entered your Spark access token and have linked one community, click 'Save'
 - At this point, we will validate the API key to ensure that this is valid and active
 - Should you receive a validation error message, double check that the access token is correct and active in your Spark account
 - Should you encounter further issues, please email success@livabl.com



The screenshot displays the Livabl Builder Dashboard interface. On the left, a sidebar menu includes options like 'Communities', 'Company profile', 'Admins', 'Company settings', 'Advertise', 'Submit feed', and 'Back to Homepage'. The main content area is titled 'Settings' and has tabs for 'Preferences' and 'Integrations'. The 'Integrations' tab is active, showing a section for 'API Keys' with instructions on how to generate an API key. Below this is the 'SPARK' section, which includes a description of the integration. A modal window titled 'Link Spark RE Project' is open on the right, containing the following fields: 'Integration name' (filled with 'Livabl Towers'), 'Spark RE API key' (filled with 'E1NCIVP6EKHHGNSDEXBCXX-U1QK1WPHD68RAPKXJ'), and 'Community' (filled with 'Livabl Towers'). A blue 'Save' button is located at the bottom right of the modal.

Setup Guide - Livabl

- After saving, your integration is now live!
- You will see any active connections in the 'Spark Linked Projects' table
 - After an API key is active, you can only rename this in the 'Edit' drawer
 - Should you need to make further adjustments, please remove the existing key and create a new one

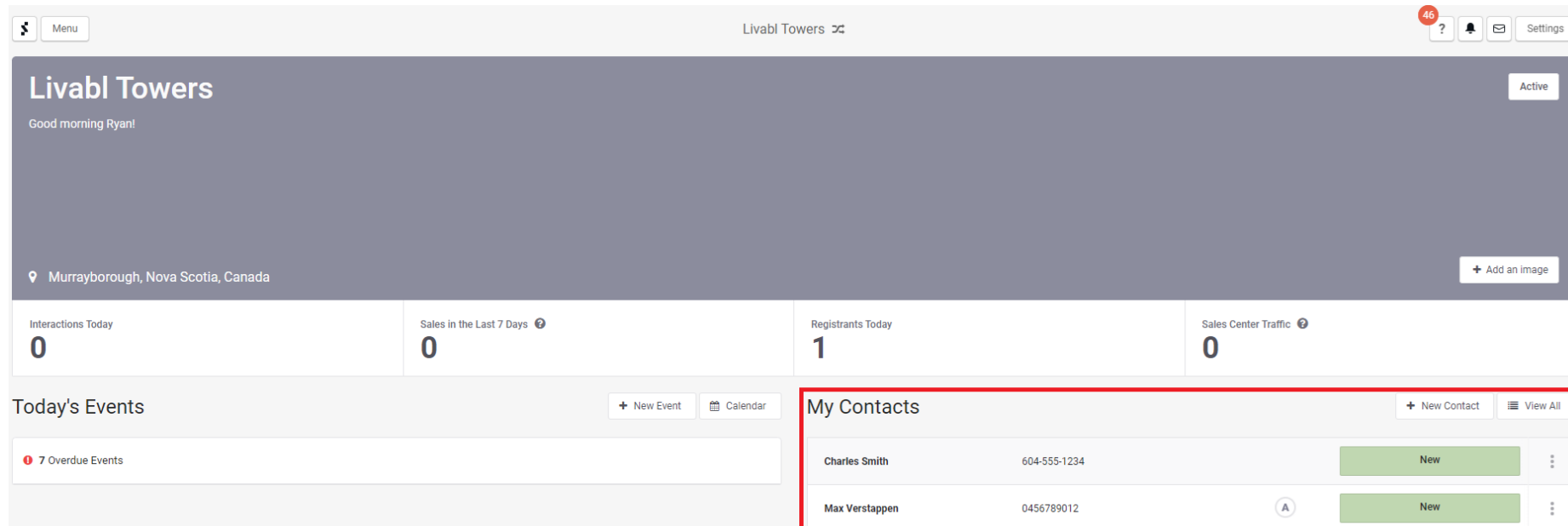


The screenshot shows the Livabl Builder Dashboard interface. The top left corner displays the Livabl logo and 'BUILDER DASHBOARD'. The top right corner shows a user profile icon with the letter 'M' and a dropdown arrow. The left sidebar contains navigation options: 'Livabl Development...', 'Communities', 'Company profile', 'Admins', 'Company settings' (highlighted in blue), 'Advertise', 'Submit feed', and 'Back to Homepage'. The main content area is titled 'Settings' and has two tabs: 'Preferences' and 'Integrations' (selected). Below the tabs, there is a section for 'SPARK Linked Projects' with a 'Link Spark Project' button. A descriptive text states: 'You can create new connections between your Livabl listings and Spark RE projects, or remove any existing connections.' Below this is a table with the following data:

Date created	API name	Community	Spark RE API key
2023-12-14	Livabl Towers	Livabl Towers	[REDACTED] [Eye icon] [More icon]

After A Lead Is Sent

- Once a Livabl lead is sent through to your community, this will show up as a new Contact in your Spark Contacts
 - These contacts can be modified or moved through the sales funnel



The screenshot displays the Livabl Towers dashboard interface. At the top, there is a navigation bar with a 'Menu' button, the text 'Livabl Towers', and utility icons for help, notifications, email, and settings. The main header area includes the title 'Livabl Towers', a greeting 'Good morning Ryan!', the location 'Murrayborough, Nova Scotia, Canada', and an 'Active' status indicator. Below the header, a row of four key performance indicators (KPIs) is shown: 'Interactions Today' (0), 'Sales in the Last 7 Days' (0), 'Registrants Today' (1), and 'Sales Center Traffic' (0). The 'Today's Events' section shows '7 Overdue Events'. The 'My Contacts' section, highlighted with a red border, contains a table with two contacts:

My Contacts		+ New Contact	View All
Charles Smith	604-555-1234	New	⋮
Max Verstappen	0456789012	New	⋮

After A Lead Is Sent

- When clicking into a new Contact from Livabl, you will receive the following information:



Charles Smith

New

This person hasn't been contacted yet. Interact

Email charles.smith@livabl.com	Phone 604-555-1234	Added to Project December 14, 2023	Last Changed December 14, 2023
Origin Spark API v2	Date Registered December 14, 2023	Marketing Source Livabl	Contact Preference Email
City Toronto	Province / State Ontario	Country Canada	

After A Lead Is Sent

- If you have set up notifications for your sales team, they will also receive an email alerting them to the new lead



Hi Ryan,

Charles Smith has just been assigned to you on **Livabl Towers**.

Charles Smith

Email: **charles.smith@livabl.com**

Phone: **604-555-1234**

Contact Preference: **Email**

Agent: **No**

You can view this contact at <https://demo-app.spark.re/projects/295/contacts/111797>

Head over to Spark and check your 'My Contacts' group for the most up to date list of your leads.

Happy Selling!

The Spark Team

You're receiving this email as you are a team member on Livabl Towers on Spark.re.

Frequently Asked Questions

How many API keys/projects can I link between Livabl and Spark?

We allow up to 100 connections to be made between Livabl and Spark. This means you can integrate up to 100 of your projects.

How long after someone submits a lead on my Livabl listing will it push to my Spark account?

The lead should show up as a Contact in your account immediately (within 1-2 minutes), allowing your sales team to strike while the iron is hot!

I'm having issues setting up my account. Who can I contact from Livabl?

For any questions related to the setup of your Livabl and Spark integration, please contact our Customer Success team at success@livabl.com